

Short Run: Reality, Theory, Policy

Product Pricing, (Un)Employment and Inflation: PC to AS

(part 3/3)

T. Kam

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Read: Mishkin, Chapter 11

Outline of Talk

- 1 Objectives
- 2 Motivation
 - Model consistent with empirical regularities
 - Overview: model relationships
- 3 A Phillips Curve Model
- 4 PC and $MV = PY$
- 5 Summary and Looking Ahead
- 6 Mental Stickers

Learning Objectives

- Using empirical observations of business-cycle data to inform the design of a simple model.
- Model as:
 - ▶ interpretive framework for observed behaviour in data
 - ▶ laboratory for studying controlled experiments: shocks and policy changes
- We study this in **three** building blocks:
 - ▶ previous lecture: the IS curve
 - ▶ this lecture: PC curve
 - ▶ this/next lecture: the MP curve; all together

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Learning Objectives

We will see:

- How the central bank effectively sets the real interest rate in the short run, and how this rate shows up as the MP curve in our short-run model.
- That the Phillips curve describes how firms set their prices over time, pinning down the inflation rate.
- How the IS curve, the MP curve, and the Phillips curve make up our short-run model.
- How to analyze the evolution of the macroeconomy in response to changes in policy or economic shocks.

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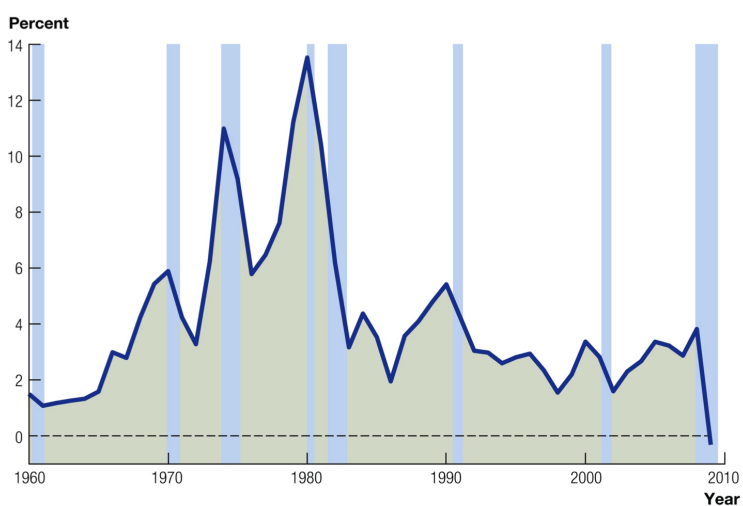
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Recap: Empirical Regularities and Modelling Choice

Motivation

What do we see out there?



U.S. Inflation

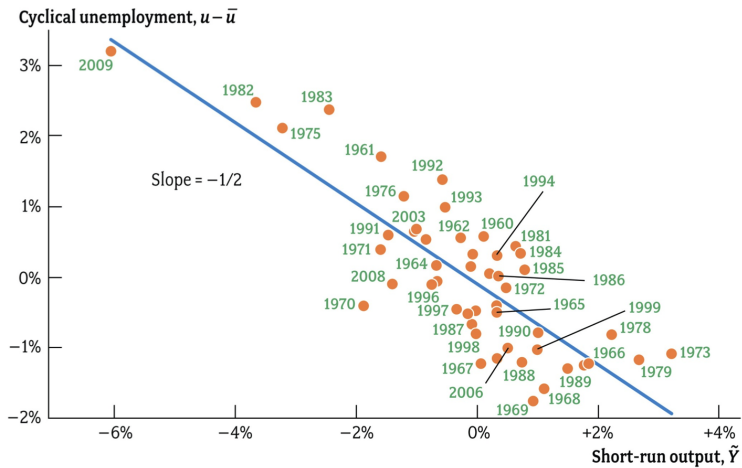
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Recap: some (short run) empirical regularities

- 1 Observed fluctuations in economic activity (output) around some long-run trend
- 2 Fluctuations in output appear as cycles of peaks and troughs: with irregular amplitudes and frequencies
- 3 Recessions typically associated with falls in inflation rate
 - ▶ **Procyclical inflation:** Positive correlation between inflation growth and short run output
- 4 Expansions associated with lower unemployment
 - ▶ **Countercyclical unemployment:** Negative correlation between cyclical unemployment and short run output
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Overview

Keep a watch out for these things!

Look-ahead!

Three building-block components: IS, PC and MP. Watch out for:

- *what* each component represents!
- *how* they come together to represent overall equilibrium requirements:
 - ▶ IS: Goods/services market
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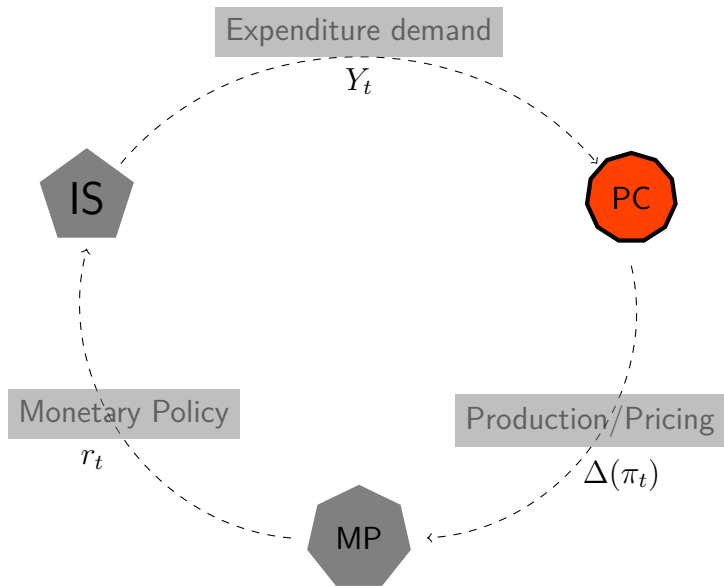
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Block 3/3: The PC Curve



Look-ahead: Schematic of IS-PC-MP model (to come).

A Phillips Curve

Recall definition of one-period inflation rate in a price level (e.g. CPI):

$$\pi_t := \frac{P_{t+1} - P_t}{P_t}$$

A Phillips Curve

Assumption (a story about firm pricing behavior): in the short run (implicitly) firms are not perfectly competitive.

Firms set their prices on the basis of:

- π_t^e : their expectations of the economy-wide inflation rate; and
- $u_t - \bar{u}_t$: their demand for works (here: written in the converse).

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A Phillips Curve

A “reduced-form” representation of firms’ behaviour:¹

$$\pi_t = \pi_t^e - \omega(u_t - \bar{u}_t) + \rho_t.$$

- $\omega > 0$: sensitivity of actual inflation π_t to gap between current and long run unemployment rates, $\tilde{u}_t = u_t - \bar{u}_t$.
 - ▶ governs size of trade-off faced by policymaker in stabilising twin goals of \tilde{Y} (or \tilde{u}_t) and π .
- We can interpret the PC as the locus of current inflation and current unemployment rate pairs (u, π) that satisfy:
 - ▶ Firms’ “optimal” product pricing decisions,
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Micro storytelling

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- Given P_{t-1} , if firms expect inflation, π_t^e , to be higher from today to tomorrow, they would like to raise prices today P_t .
 - ▶ So in aggregate $\pi_t = P_t - P_{t-1}$ would rise.
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 - ▶ So current unemployment rate falls below its long run “natural rate”—i.e. $(u_t - \bar{u}_t) < 0$.
 - ▶ If firms hire more workers, its real marginal cost of producing output rises, or firm’s profit margins fall.
 - ▶ To maintain some desirable markup of price over marginal cost, firms will have incentive to raise prices and hence aggregate P_t rises.
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- Exogenous events (e.g. oil or energy price shocks): $\rho \dots$

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- Date- t Expectations/Beliefs about inflation next period, π_t^e :
 - ▶ How to model this? Whose beliefs? Subjective beliefs? Rational beliefs?
 - ▶ No definitive answer.
 - ▶ Behind every policymaker's disagreement with each other:
 - ★ how beliefs are formed;
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A Phillips Curve

Whither expectations?

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A Phillips Curve

...with adaptive expectations

From firm's pricing behaviour:

$$\pi_t = \pi_t^e - \omega(u_t - \bar{u}_t) + \rho_t.$$

and given model of expectation formation,

$$\pi_t^e = \pi_{t-1},$$

we get a naive-expectations Phillips curve model:

$$\pi_t = \pi_{t-1} - \omega(u_t - \bar{u}_t) + \rho_t. \tag{PC}$$

A Phillips Curve

...with adaptive expectations

$$\pi_t = \pi_{t-1} - \omega(u_t - \bar{u}_t) + \rho_t. \quad (\text{PC})$$

In words:

- PC describes how inflation evolves over time as a function of short-run output; or
- how inflation—conditional on last period's inflation—is positively related to short run unemployment gap.
- long run situation: zero fluctuations implies zero inflation change.

$$\begin{aligned} \tilde{u}_t = 0 &\iff \pi_t = \pi_{t-1} = \bar{\pi} \\ &\implies \Delta\pi_t = 0. \end{aligned}$$

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In words:

- If unemployment gap is above potential ($\tilde{u}_t > 0$), prices rise more slowly than long run rate ($\Delta\pi_t < 0$).
- If unemployment gap is below potential ($\tilde{u}_t < 0$), prices rise more rapidly than long run rate ($\Delta\pi_t > 0$).

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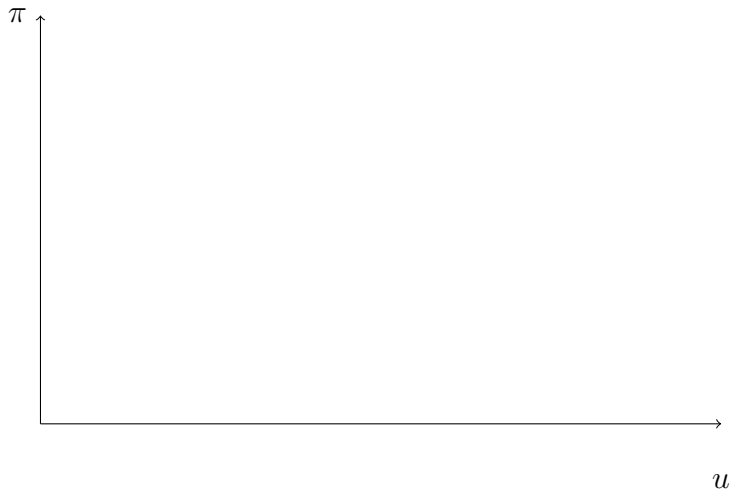
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Exercise

Sketch the graph of PC in (u, π) -space. What causes PC to shift? Explain. Also sketch the long run PC. What shifts the long run PC?

A Phillips Curve



Phillips Curve to AS curve

Remember what the data says?



Phillips Curve to AS curve

- Firm's demand for labor, and pricing decisions, are driven by the aggregate demand for their output.
- So when aggregate demand goes up, output goes up, firms demand more workers, and unemployment falls in the short run.
- In the data, this is captured by a statistical relation called Okun's law:

$$u_t - \bar{u}_t = -\frac{1}{2}(Y_t - \bar{Y}_t).$$

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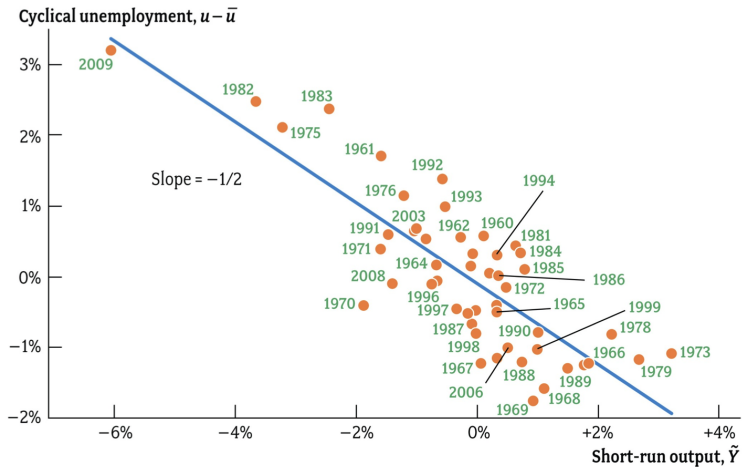
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- Also ... Remember we mentioned the micro story:
 - ▶ firm's demand for workers (hence unemployment gap in the aggregate) was positively related to their pricing decision and thus inflation?
- Let $\gamma = \omega/2$. Piece all these together and get:

$$\pi_t = \underbrace{\pi_{t-1}}_{\text{Date-expected inflation rate}} + \underbrace{\gamma(Y_t - \bar{Y}_t)}_{\text{Demand pull channel}} + \underbrace{\rho_t}_{\text{Cost push channel}}.$$

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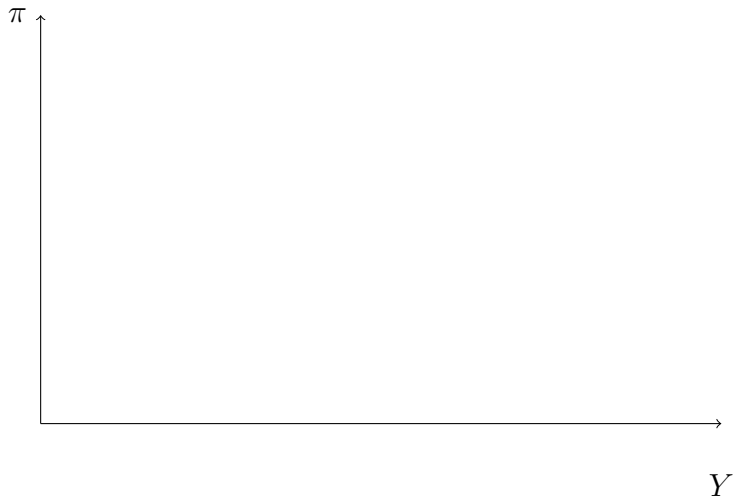
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Exercise

Sketch the graph of AS in (Y, π) -space. What causes AS to shift? Explain. Also sketch the long run AS. What can shift the long run AS?

AS curve



AS curve and Reality



A Phillips Curve

Cost-push and demand-pull inflation

So what makes inflation grow in this model?

- Price shocks to an input in production:

- ▶ $\rho \gtrless 0 \implies \Delta\pi_t \gtrless 0$
- ▶ *cost push inflation*

- Short run output fluctuation \tilde{Y}_t :

- ▶ $\tilde{Y}_t \gtrless 0 \implies \Delta\pi_t \gtrless 0$
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PC and Quantity Theory of Money

A Phillips Curve

and the Quantity Theory of Money

- QTM: An increase in the growth rate of real GDP would reduce inflation.
- PC seems to say a booming economy causes the rate of inflation to increase.
- Which one is correct?

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The quantity theory

- Long-run model
- An increase in real GDP reflects an increase in the supply of goods, which lowers prices.

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- Part of our short-run model
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So this model implicit says:

- In the short run we are Keynesian
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- We have provided a story for how short run inflation is related to short run output fluctuation.
 - ▶ In the short run, firms production are constrained to meet aggregate demand
 - ▶ firm's ability to set prices requires us to model pricing behaviour
 - ▶ pricing behavior takes into account
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... with your loved ones over dinner tonight

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- Phillips curve
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